

MOQ Planning Worksheet

Shuaizhou Buyer Guides · Free checklist

- ☐ Confirm MOQ per model in writing (1x40HQ standard).
- ☐ Ask unit count per container for YOUR models.
- ☐ Check if mixed-model containers are allowed.
- ☐ Map MOQ against your warehouse capacity.
- ☐ Confirm deposit % and balance terms.
- ☐ Align first order date with selling season.
- ☐ Get lead time (production + shipping) in writing.